



Siobhán NíChofaigh

Mint Tek Circuits Ltd.

Since qualifying in electronic engineering, Siobhán NíChofaigh had always been an employee of SMEs and global corporations. However, she felt there were limited opportunities for progression. 2008 was a challenging year personally. Knock backs, learnings from her MBA and a good partner stirred her decision to step up and build her own company.

By 2014, Siobhán was in a position to develop her business idea and had some money to conduct a feasibility study. Two years on, Mint Tek Circuits (MTC) now has a team of four with 15 customers across Ireland and the UK. A recent agreement with RS Components has helped MTC expand to other regions.

MTC aims to bridge the gap between demand from prototype developers and fragmented product supply and to make it easy to acquire necessary printed circuit boards (PCBs), components and other design services. Alongside co-founder Georgina Kearney, Siobhán has created a scalable web-based platform to enable developers to access global manufacturers quickly, cost effectively and confidentially. To this end, MTC intends to be recognised as the 'go-to' website for hardware developers in Research Institutes, Universities and SMEs to create their prototypes.

MTC's online sales platform is live, providing details of product pricing, capabilities and lead times and is generating orders. To date, the company has already secured repeat orders from high profile companies including Microsoft, the Tyndall Institute, NUI Galway, Dairymaster and Aaron PCB. As the business develops, the product offering will expand so that developers will be able to go from a hardware idea to a finished product, using only the MTC website or mobile app for all their design, components and assembly needs.

Mint Tek secured Competitive Start Funding from Enterprise Ireland in 2015. Siobhán plans to expand to mainland Europe and the USA by the end of 2016.

www.mint-tek.com

